

Why Agents Choose YipTel



WHAT WE PROVIDE TO THE AGENT

Sales Process (Design and Engineer) | We help you close business from beginning to end. Our 40 plus years of Telecom expertise help us in asking the right questions to design the best solution for your customer. This will make sure the product is right for the customer without you having to be the expert on every single system.

Manage Project (Install) | Every project sold, no matter how big or small, is managed by one of our project managers from beginning to end. They will gather programming information, schedule and work with technician to completely program phones, auto attendants and call routing. They will provide personalized training for the customer to make sure they are completely familiar with the system and happy with their install. Then when the time is right, they will help coordinate and manage the porting of existing phone numbers. This will free up the Agent's time, also giving them more time to prospect and sell more deals.

World Class Service | Tired of spending all your time being the mediator between Customer and Service Provider? We pride ourselves on their support giving you more time to sell and not supporting/fixing.

Grey Label and Co-Branding | We give agents the ability to be a part of our organization. Our grey label program puts Agent's logos and marketing messages on the Monthly Invoices sent to their customers. With co-branded brochures and marketing materials, we are unified in our solution.

WHAT WE PROVIDE TO THE END USERS

3 Unique Platforms: A Solution for Every Opportunity | We don't expect every customer's needs to fit into a single platform. As a result, we offer 3 distinct and unique platforms with a wide range of features, functionalities, and benefits. This will make sure the end user has the right solution for them.

4 Different Delivery Methods: Unmatched Flexibility

It doesn't matter if the customer wants it delivered from the cloud, on site, as a capital expense or a monthly operational expense. We provide 4 different delivery methods for where the equipment is located and how they want to pay for it. There is no request we can't provide.

- ✓ On Site/Capital Expense
- ✓ On Site/Operational Expense
- ✓ Cloud Hosted/Capital Expense
- ✓ Cloud Hosted/Operational Expense

40+ years of Telecom Experience | Voice solutions are not something new to us. Since the divestiture of the Bell Companies, we have been providing Phone Systems and Voice Solutions to Customers around the world. We understand end users' needs and have solutions for them. We have been providing solutions for Paging Interfaces, Call Centers, DSS/BLF Keys, Park Keys and many more since 1970.

SPECIFIC VERTICALS

Premise Based IP/PBX Solutions | Tired of walking away from opportunities because they don't want to go hosted? Well, now you don't have to. YipTel provides solutions for both Hosted and Premised based IP/PBX needs.

Call Recording | From Push button DVR to Full time call recording, we have solutions to meet the ever-growing demands for call recording. With new compliance requirements for the financial industry to marketing and training purposes, YipTel has the solution to meet those requirements and needs.

Call Centers | Do your customers need more features than what most hosted providers can give you for Call Centers? Can your customer not afford the other hosted solution, which costs \$150 to \$200 a seat, but still need the functionality? YipTel provides the majority of call centers' needs at an attractive price. CRM Integration, Customized Reports, Call Recording, Wall Boards and Screen Pops are solutions you have at your fingertips.

Auto Dealers | YipTel provides many solutions for the many demands of Auto Dealers. From Call Recording, CRM Integration, Call Center Needs for their Business Development Center, Marketing Tracking/Reporting, and outbound calling campaigns, YipTel's solution will help drive business and provide value to the customer.

TeleHealth | With solutions that provide TLS encryption and video conferencing for TeleHealth, YipTel provides great solutions for businesses that are regulated by HIPAA standards. Some of these include doctors, hospitals, dentists and many more.

